INSIDE IN-LINE / SPECIFIED BY NAME · SAN DIEGO UNIFIED SCHOOL DISTRICT

A Specification Tells You What to Buy. This One Tells You Who to Call.

San Diego Unified wrote In-Line Fence & Railing into its standard specification for decorative steel fence. We never asked them to.

SPECIFICATION **32 31 19 Decorative Metal Fences**	OWNER **San Diego Unified School District**	NAMED MANUFACTURERS **Three. In-Line is one.**	REQUIRED FINISH **Hot-dip galvanized**
INSTALLER MUST BE **The fabricator of the products**	SOLICITED BY IN-LINE **No.**		

THERE IS A DIFFERENCE BETWEEN WINNING WORK AND BEING SPECIFIED

Winning a bid means you were the right number on the right day. Being written into the specification means an owner decided — in advance, before any project, before any bid — that your product is one of the few acceptable answers on *every* campus they will ever build.

San Diego Unified is the second-largest school district in California. It builds continuously, across a hundred and seventy-odd campuses, under Division of the State Architect approval, on public money, with public scrutiny. Its specifications are the standing instructions to every architect and every general contractor who works for it.

In Section 32 31 19, under Decorative Steel Fences, the District names three manufacturers whose products may be used.

In-Line Fence & Railing Co. is the second name on that list.

We did not apply. We did not lobby. Nobody from this company asked to be there. We found out we were in the book by reading a spec on a project we were bidding.

Fabricate

Our shop, our welders, our drawings

Galvanize

After fabrication. Always.

Powder Coat

Duplex system over zinc

Install

Our own union crews

One company from the mill certificate to the punch list. One warranty. One phone number. Nobody to point at.

WHAT IS ACTUALLY BEHIND THAT NAME IN THE BOOK

Steel that can be traced back to the mill

Mill test certificates on every delivery, filed and transmitted — eleven of them on one school job alone. Years later, In-Line can tell a district where the steel in its fence came from.

Union field crews — Local 89 and Local 12

This is the half of the business nobody photographs. The fence is made in Ramona; it becomes real in the ground, in the heat, on a live campus, between bell schedules, installed by journeymen and apprentices under a collective bargaining agreement.

Those crews are Live Scan cleared to work around children. They run a documented Activity Hazard Analysis and a safety brief every single morning, to the standard we learned on military installations.

Two of the three names in that specification will sell you a fence. One of them will build it, galvanize it, coat it, set it in the ground

and put its own name on the warranty.

THE DOCUMENT, IN FULL

Below is the specification exactly as San Diego Unified issued it — the original PDF, unaltered. Same type, same layout, same highlighting. Nothing of ours has been added to it and nothing has been taken out.

Scroll it, zoom it, print it, or send it to your architect. It is project **CZ21-0008-24**, Fencing / Entryway Projects 2020 Group E — Mt. Everest Academy K-12, Toler Elementary and Twain High School.

WE NEVER ASKED

That is the part we are proudest of, and it is the part that should matter most to you.

Every other credential in construction is something a company goes and gets. You apply for the certification. You pay for the membership. You submit the qualification package. You ask.

Nobody at In-Line asked San Diego Unified for anything. The District watched the work — campus after campus, year after year, on projects where the fence was the last thing anybody was thinking about — and then quietly wrote this company into its standard specification alongside two national manufacturers.

The only reputation worth having is the one you did not ask for.

We have spent since the beginning trying to be the company other companies measure themselves against. Somewhere along the way, a school district decided we were.

SECTION 32 31 19

DECORATIVE METAL FENCES AND GATES

To whom it may concern.

In-Line has been in business since 1988.
Since then we have spent many years improving our company in order to be Southern California's premiere: Tube Steel Fence, Chain Link Fence, Handrail, Guardrail and Miscellaneous Metals fabricator and installer of our product line to you, the public.

Since we set out to be the company of choice and for other companies to set their quality too, the San Diego Unified School District has taken notice. With no solicitation from In-Line, the SDUSD has chosen In-Line Fence & Railing Co, Inc. as one of its three preferred required manufacturers of their "DECORATIVE STEEL FENCE" on all their projects.

Please see the attached specification from just one of the SDUSD projects spec sheets where In-Line is one of 3 Preferred vendors.
Note that In-Line is based in Ramona, CA. San Diego County.

In-Line is a certified; MBE, DBE, SLBE and Micro Business with the State of Calif, City of San Diego, County of San Diego and a HUBZone with the Federal Gov't.

We are prepared and always willing to help in your design build needs so you may have another Winning project with In-Line on board

Thank you

David Ortiz

President

SECTION 32 31 19
DECORATIVE METAL FENCES AND GATES

PART 1 - GENERAL

1.1 RELATED DOCUMENTS

A. Drawings and general provisions of the Contract, including General and Supplementary Conditions and Division 01 Specification Sections, apply to this Section.

1.2 SUMMARY

A. Section Includes:

1. Decorative steel fences.
2. Decorative steel swing gates.

B. Related Requirements:

1. Section 03 30 53 "Miscellaneous Cast-in-Place Concrete" for concrete.
2. Section 05 50 00 “Metal Fabrications” for Structural-steel door frames incorporated onto Decorative Metal Fence for use as gates.
3. Section 08 11 13 “Hollow Metal Doors and Frames” for hollow metal doors and frames incorporated into decorative metal fence for use as gates.
4. Section 08 71 00 "Door Hardware” for electrified gate hardware.

1.3 COORDINATION

A. Coordinate electrified gate hardware to comply with single source manufacturer requirement specified in Section 08 71 00 “Door Hardware.”

1.4 PRE-INSTALLATION MEETINGS

A. Pre-installation Conference: Conduct conference at Project site.

1. Review required testing, inspecting, and certifying procedures.

1.5 ACTION SUBMITTALS

A. Product Data: For each type of product.

1. Include construction details, material descriptions, dimensions of individual components and profiles, and finishes for the following:

a. Fence and gate posts, rails, and fittings.
b. Gates and hardware.

B. Shop Drawings: For fencing and gates.

1. Include plans, elevations, sections, details, gate locations, details of gate swing, or other operation, hardware, and accessories, post spacing, and mounting and attachment details.

C. Samples: For each fence material and for each color specified.

1. Provide Samples 12 inches in length for linear materials.
2. Provide Samples 12 inches square for sheet or plate materials.

1.6 INFORMATIONAL SUBMITTALS

A. Welding Certificates.

1.7 QUALITY ASSURANCE

A. Installer Qualifications: Fabricator of products.

B. Welding Qualifications: Qualify procedures and personnel according to AWS D1.1/D1.1M, "Structural Welding Code – Steel."

PART 2 - PRODUCTS

2.1 PERFORMANCE REQUIREMENTS

A. Lightning Protection System: Maximum resistance-to-ground value of 25 ohms at each grounding location along fence under normal dry conditions.

2.2 DECORATIVE STEEL FENCES

A. Decorative Steel Fences: Fences made from steel tubing, bars and shapes, hot-dip galvanized.

1. Manufacturers: Subject to compliance with requirements, provide products by one of the following:

a. Ameristar Fence Products.
b. IN-LINE Fence & Railing Co.
c. Metalco Fence & Railing Systems; Atlantis Products, Inc.

HAVE A PROJECT LIKE THIS?

In-Line Fence & Railing has built fence, railing, and guardrail for Southern California public works, utilities, school districts, and government agencies since 1990.

Call (760) 789-0282 | **Request an Estimate**

In-Line Fence & Railing Co., Inc. · Ramona, California

CSLB #769516 (C-13, C-51, C-32) · DBE #14089 · SBE #313379 · SLBE #10IN003 · HUBZone #59995 · DIR #1000002605

Union affiliated — Local 89 & Local 12 · Member, San Diego AGC