In-Line Fence & Railing
UNION • LIUNA LABORERS LOCAL 89

CAPABILITY STATEMENT — UTILITY INFRASTRUCTURE SERVICES

PG&E | SDG&E | SOUTHERN CALIFORNIA EDISON | SOCALGAS

A **union signatory contractor** — family-owned and serving California's investor-owned utilities since 1990 — **In-Line Fence & Railing** self-performs the design, fabrication, and installation of utility-grade security perimeters, anti-ram barriers, and underground asset protection with a skilled **LIUNA Laborers Local 89** workforce. We don't chase transactions — **we build long-term partnerships**. Our mission is simple: deliver excellence so consistently that we become the reason our clients win their next opportunity. For PG&E, SDG&E, SCE, and SoCalGas, that means helping you hit your safety targets, your reliability goals, and your **CPUC supplier-diversity commitments** — incident-free, every time.

WE HELP YOU REACH YOUR SUPPLIER-DIVERSITY GOALS

Under CPUC General Order 156, California utilities target **22%+ diverse spend**. As a multi-certified diverse business, **every dollar In-Line self-performs counts directly toward your goals** — with no subcontractor pass-through to dilute the credit.

DBE | DVBE Eligible | Small Business (SB) | SLBE | SBE | HUBZone | Minority-Owned

CORE CAPABILITIES — SELF-PERFORMED

High-Security Substation Perimeters
Utility-grade fencing & automated gates engineered to harden substations and critical facilities.

Anti-Ram & Anti-Terror Barriers
Vehicle barriers, anti-ram cable systems, pop-up blockers, K-rail & high-security entry points.

Vacuum / Hydro Excavation
Potholing to 35' deep, 3' diameter — safely exposing and protecting buried utility assets.

Drilling & Backhoe Services
Company-owned drilling rig to 42' depth, 34" diameter; union-operated earthwork & foundations.

Steel Fabrication & Railing
In-house structural steel, custom & cable railing, guardrail, and ornamental metal — design to install.

Sound / Screen & Barrier Walls
Screen walls and entry-prevention systems that secure utility yards and rights-of-way.

35	0.68	$10M	85+
YEARS SERVING CA UTILITIES	CURRENT EMR RATING	TOTAL BONDING CAPACITY	YEARS COMBINED FIELD EXPERIENCE

IF YOU WIN, WE WIN — THAT'S THE WHOLE POINT

In-Line exists to make our utility partners **impossible to challenge**. When our crews are on your substation, transmission corridor, or service yard, our job is to make PG&E, SDG&E, SCE, and SoCalGas look exceptional — to protect your reliability record, your regulatory standing, and your reputation with the CPUC and the ratepayers you serve. We self-perform every scope with our own union team and company-owned equipment, eliminating subcontractor risk and schedule gaps. A current **0.68 EMR**, ISNetworld compliance, Gold Shovel certification, and an in-house Quality Control program mean our crews arrive prequalified and audit-ready — so the work gets done safely, your project stays on schedule, and the win belongs to your utility.

ALIGNED TO UTILITY PROCUREMENT PRIORITIES

- ✔ **Union signatory contractor** — skilled, trained LIUNA Laborers Local 89 (San Diego) workforce; meets utility and project labor agreement union-labor requirements.
- ✔ **Safety prequalified** — ISNetworld member (SDG&E #400-580281), Gold Shovel Certified, EM-385 & 30/40-hr OSHA-trained management, zero-tolerance safety program.
- ✔ **Supplier diversity ready** — DBE, Small Business, SLBE, SBE & HUBZone certified; directly supports CPUC GO 156 prime & Tier 2 diverse-spend goals.
- ✔ **Financially sound & fully insured** — financially liquid, bonded to $10M aggregate / $3.6M per project, insurance compatible with utility contract risk.
- ✔ **Registration-ready** — established 35-year track record, current capability statement, and licensing (C-13, C-51, C-31) for SCE/PG&E Ariba & SoCalGas / SDG&E supplier portals.

READY TO SUPPORT YOUR NEXT UTILITY PROJECT

From substation hardening and anti-ram barriers to vacuum excavation and emergency response — In-Line is prequalified, bonded, and certified to mobilize statewide. Invite us to bid, or register us in your supplier portal as a certified diverse partner.

REQUEST A BID
(760) 789-0282
estimating@inlinerail.com

In-Line Fence & Railing

QUALIFICATIONS & COMPLIANCE SUMMARY

QUALIFICATIONS, CERTIFICATIONS & COMPLIANCE DETAIL

DIVERSITY & SMALL BUSINESS CERTIFICATIONS

DBE (Caltrans)	#14089
HUBZone (SBA)	#59995
Small Business (CA DGS)	#1364100
SLBE	#10IN0031 / #313379
SBE (L.A. Water Dist.)	#313379
DIR Registration	#1000002605

SAFETY & RISK PROFILE

Current EMR	0.68
ISNetworld (SDG&E)	#400-580281 — Compliant
Gold Shovel	Certified — excavation safety
OSHA Training	30 & 40-hr management certified
EM-385	Certified per project; SSHO staff
Safety Program	Zero-tolerance; in-house QC

BONDING, SURETY & LICENSING

Total Bonding Cap	$10 Million aggregate
Per-Project Limit	$3.6 Million
Surety	United Fire & Casualty
CA Contractor License	#769516 — C-13, C-51, C-31

BUSINESS IDENTIFIERS

CAGE Code	3TBE4
DUNS	87-744-0701
EIN	33-0861647
TPIN	269-961-7243
Seller's Permit	102-885046
Union Affiliation	LIUNA Laborers Local 89, San Diego
Established	1990 — Family-Owned, Union

PRIMARY NAICS CODES

237130 Power & Comm. Line Const.
238120 Structural Steel Erection
237990 Heavy & Civil Const.
332312 Fab. Structural Steel
332323 Ornamental Metalwork
331210 Steel Pipe / Fabrication
238990 Specialty Contractors
237310 Roadway Construction
236210 Industrial Construction
332311 Fab. Structural Metal
332999 Miscellaneous Metals
532412 Equipment Rental

EQUIPMENT — COMPANY-OWNED

Vacuum Excavation	To 35' deep × 3' diameter
Drilling Rig	42' depth, 34" dia., 10.5' working ht.
Earthwork	Backhoe & union-operated fleet
Fabrication Shop	In-house steel fab & QC

SELF-PERFORMED SCOPES OF WORK

- High-security & chain-link fencing
- Automated & high-security vehicle gates
- Pop-up blockers, tire killers, K-rail
- Cable railing & ornamental metal
- Vacuum & hydro excavation / potholing
- Structural steel fabrication & erection
- Tube steel & barbed-wire fence
- Anti-ram cable systems & vehicle barriers
- Metal beam guardrail & handrail
- Sound / screen & barrier walls
- Drilling, backhoe & foundation work
- Emergency response & disaster rebuild

SELECTED PAST PERFORMANCE & REPEAT CLIENTS

SDG&E · Kiewit Construction · Turner Construction · PCL Construction · Granite Construction · Underground Construction · Balfour Beatty Infrastructure · Flatiron · Soltek Pacific · County of San Diego · City of San Diego · SANDAG · Caltrans · Port of San Diego · U.S. Dept. of Homeland Security · San Diego Unified School District · T.B. Penick & Sons

DIFFERENTIATORS

- ✔ Self-performs design to install
- ✔ Emergency response capability
- ✔ 35-year statewide track record
- ✔ SSHO safety employees on staff
- ✔ Union workforce
- ✔ In-house quality control
- ✔ Fair, competitive pricing
- ✔ Disaster recovery & debris removal
- ✔ Company-owned equipment
- ✔ Financially liquid & bonded
- ✔ Supports utility GO 156 goals
- ✔ Loyal, long-term crews

SAFETY IS NON-NEGOTIABLE

Every In-Line crew operates under a **zero-tolerance safety program** led by SSHO staff and OSHA 30/40-hour trained management. We are **Gold Shovel Certified**, **ISNetworld compliant** (#400-580281), and **EM-385 certified** per project — sustaining a **0.68 EMR** through a culture of incident-free, audit-ready work that protects your people, your assets, and your reputation.

CONTACT
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