IN-LINE FENCE & RAILING

Safety Railing · Security Perimeters · Structural Steel — Self-Performed In-House

Union · Family-Owned · Serving California Since 1990 · Multi-Certified Diverse · www.inlinerail.com

CAPABILITY STATEMENT — SANITATION & WASTEWATER DISTRICTS

Safety Railing & Guardrail · Structural Steel · Security Perimeters & Fencing · Screen & Barrier Walls · Drilling & Excavation

In-Line Fence & Railing is a union, family-owned California contractor that self-performs the design, fabrication, and installation of safety railing and guardrail, structural and ornamental steel, security perimeters and fencing, screen and barrier walls, and drilling and excavation services for sanitation and wastewater districts. Every scope is delivered by my own LIUNA Laborers Local 89 workforce and company-owned equipment — from our in-house fabrication shop to final field install — so districts get one accountable, audit-ready partner with a 0.68 EMR for work in and around active treatment plants, pump stations, and collection systems.

35	0.68	$15M	100%	85+
YEARS IN BUSINESS	CURRENT EMR	BONDING CAPACITY	SELF-PERFORMED	YRS COMBINED EXP.

CORE COMPETENCIES — SELF-PERFORMED (DESIGN · FABRICATE · INSTALL)

Safety Railing, Guardrail & Steel

- Treatment-plant safety railing & guardrail
- ADA handrail & stair railing
- Aluminum & galvanized (corrosion-resistant)
- Grating, platforms & access steel
- Structural & ornamental steel fabrication
- Cable & picket railing

Perimeter Security & Fencing

- High-security & chain-link fencing
- Automated & security vehicle gates
- Screen, odor & barrier walls
- Tube steel & ornamental fence
- Anti-ram & secure entry points
- In-house steel fab & QC

Civil, Drilling & Asset Protection

- Drilling rig to 42' deep / 34" diameter
- Vacuum / hydro excavation & potholing
- Protect buried pipelines before digging
- Foundations & earthwork
- Emergency response & disaster recovery
- Equipment rental services

THE IN-LINE ADVANTAGE — WHY DISTRICTS & THEIR PRIMES CHOOSE IN-LINE

We don't just bid the work — we self-perform it. Design, fabrication, and installation under one roof means one accountable partner, zero subcontractor gaps, and a finished product that keeps your facility safe, compliant, and inspection-ready.

ONE ACCOUNTABLE PARTNER

Shop drawings, in-house steel fabrication, and field install by our own union crews — no hand-offs, no finger-pointing, no schedule gaps.

SAFE AROUND LIVE FACILITIES

A 0.68 EMR, EM 385-1-1, SSHO oversight, and confined-space-aware crews keep work safe in and around active treatment plants and pump stations.

MULTI-CERTIFIED DIVERSE

DBE, HUBZone, Small Business, SLBE & SBE (L.A. Water District) — every dollar is real, self-performed diverse credit toward your district's goals.

Our commitment: We don't chase transactions — we build long-term partnerships. Family-owned and faith-driven since 1990, our job is to make your district look exceptional — backed by our own union crews, our own equipment, and 35 years of doing exactly what we say we will.

RECOGNITION, AWARDS & MILESTONES

- ★ Recognized leader in railings — 2022 & 2023
- ★ Mentor-Protégé Program graduate — City of San Diego, AGC & T.B. Penick & Sons
- ★ Celebrating 35 years serving California (since 1990)
- ★ Specified by name in San Diego Unified School District fence & fabrication specs
- ★ International Services, Inc. — 2018 Business of the Year
- ★ Junior Achievement — BizTown community donation award

CERTIFICATIONS, DIVERSITY & BUSINESS IDENTIFIERS

Diversity & Small-Business Certifications

- DBE (Caltrans) #14089
- HUBZone (SBA) #59995
- Small Business (CA DGS) #1364100
- SLBE #10IN0031
- SBE (L.A. Water Dist.) #313379
- DIR Registration #1000002605

Licensing & Identifiers

- CA Lic #769516 — C-13, C-51, C-31
- CAGE Code 3TBE4 · DUNS 87-744-0701
- EIN 33-0861647 · TPIN 269-961-7243
- Seller's Permit 102-885046
- ISNetworld (SDG&E) #400-580281
- Member — AGC San Diego Chapter

NAICS CODES

- 236210 Industrial Construction
- 236220 Commercial & Institutional Bldg
- 237110 Water & Sewer Line Const.
- 237990 Heavy & Civil Construction
- 238120 Structural Steel Erection
- 238990 Specialty Contractors
- 331210 Steel Pipe / Fabrication
- 332311 Fab. Structural Steel
- 332114 Custom Railings
- 332323 Ornamental Metalwork
- 332999 Miscellaneous Metals
- 332312 Fab. Structural Steel
- 532412 Equipment Rental
- 624230 Emergency Relief Services

SAFETY PROGRAM · SURETY & BONDING

Safety Program — Zero Tolerance

- Current EMR: 0.68
- EM 385-1-1 certified per project
- OSHA 30 & 40-hr trained management
- SSHO employees · confined-space aware
- ISNetworld compliant · in-house QC
- Gold Shovel Certified

Surety, Bonding & Insurance

- Surety: United Fire & Casualty
- Total bonding capacity: $15M aggregate
- Per-project limit: $4.6M
- Insured to district / prime contract terms
- Bonding POC: Cyndi Beilman
- (619) 994-3652

SELECTED PAST PERFORMANCE & REPEAT CLIENTS

Agencies & Public: **Caltrans · SANDAG · Port of San Diego · City of San Diego · County of San Diego · San Diego Unified School District · SDG&E**

Federal: **U.S. Dept. of Homeland Security · U.S. Marine Corps · U.S. Navy · U.S. Coast Guard**

Prime Contractors: **Kiewit · Turner · PCL · Granite · Flatiron · Balfour Beatty · Soltek Pacific · Hazard Construction · T.B. Penick & Sons**

DIFFERENTIATORS

- ✓ Family-owned & union (LIUNA Local 89)
- ✓ Self-performs design → fab → install
- ✓ Company-owned equipment & fab shop
- ✓ In-house quality control · SSHO staff
- ✓ Corrosion-resistant fabrication
- ✓ 85+ years combined field experience
- ✓ Financially liquid & bonded to $15M
- ✓ 24/7 emergency response
- ✓ Disaster recovery, rebuild & debris removal
- ✓ Fair, competitive pricing
- ✓ Multi-certified supplier diversity
- ✓ Loyal, long-term crews

READY TO SUPPORT YOUR DISTRICT — DESIGN TO INSTALL, SELF-PERFORMED

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